# Tourism Snapshot

A focus on the markets that the CTC and its partners are active in





# Tourism review Inbound highlights

## Overnight trips to Canada

|                              | April 2011 | 11/10 April<br>% Change | Jan April<br>2011 | Year-to-date<br>% Change |
|------------------------------|------------|-------------------------|-------------------|--------------------------|
| United States                |            |                         |                   |                          |
| Automobile                   | 414,472    | 1.1                     | 1,239,008         | -4.7                     |
| Plane                        | 224,668    | -0.4                    | 805,132           | 0.6                      |
| Other                        | 42,750     | -3.8                    | 135,828           | -3.9                     |
| US Total                     | 681,890    | 0.3                     | 2,179,968         | -2.7                     |
| Core Markets                 |            |                         |                   |                          |
| UK                           | 46,504     | 5.4                     | 140,470           | -7.5                     |
| France                       | 29,616     | 24.8                    | 98,780            | 7.8                      |
| Germany                      | 18,368     | -1.4                    | 51,945            | -13.9                    |
| Australia                    | 13,049     | 3.5                     | 47,644            | 4.4                      |
| Core Total                   | 107,537    | 8.5                     | 338,839           | -3.1                     |
| Emerging/ Transition Markets |            |                         |                   |                          |
| Japan                        | 12,633     | -12.9                   | 43,386            | -16.7                    |
| South Korea                  | 9,485      | -7.4                    | 36,151            | -5.1                     |
| Mexico                       | 12,652     | 28.2                    | 32,831            | 5.3                      |
| Brazil**                     | 4,923      | -3.7                    | 21,051            | 12.6                     |
| China                        | 12,719     | 14.0                    | 47,608            | 15.8                     |
| India**                      | 9,469      | 0.3                     | 28,233            | 2.0                      |
| Emerging/ Transition Total   | 61,881     | 2.6                     | 209,260           | 0.2                      |
| Overseas Key Markets         | 169,418    | 6.3                     | 548,099           | -1.8                     |
| Other Overseas Countries     | 112,545    | 11.2                    | 341,267           | -2.9                     |
| Non-US Countries             | 281,963    | 8.2                     | 889,366           | -2.3                     |
| Total Countries              | 963,853    | 2.5                     | 3,069,334         | -2.6                     |

Note: Statistics Canada preliminary estimates. Source: Statistics Canada, International Travel Survey.

## International trips

- In April, there were approximately 963,853 overnight visitors to Canada, a 2.5% increase compared with 2010. Year-to-date, April travel to Canada has fallen 2.6% to 3.1 million overnight visitors;
- Overall overnight arrivals from CTC Core Markets (the UK, France, Germany and Australia) grew by 8.5% in April 2011, lessening the year-to-date decline to 3.1% over the same period in 2010;
- Overnight trips to Canada from Emerging/ Transition markets (Japan, South Korea, Mexico, Brazil, China and India) rose a 2.6% to reach 61,881 trips. In the first four months of 2011, total overnight arrivals from Emerging/ Transition markets grew by 0.2% over 2010;
- During the first four months of 2011, only four provinces posted gains in total overnight inbound trips. Prince Edward Island posted the greatest increase at 44.4%, followed by Saskatchewan (+6.2%), Québec (+3.3%) and Ontario (+0.7%).

#### **United States**

- In April 2011, overnight travel from the US, Canada's largest inbound market, improved by 0.3% to reach 681,890 trips;
- This month, the number of US overnight arrivals by auto improved by 1.1% to 414,472 trips, while air and "other" modes of travel fell by 0.4% and 3.8% respectively;
- In April 2011, British Columbia (+3.2%) and Québec (+1.4%) saw increases in overnight trips from the US, while Alberta (-2.9%) and Ontario (-1.3%) had declines over 2010;
- In the first four months of 2011, Newfoundland and Labrador (+45.0%) posted the most significant increase in overnight arrivals from the US, followed by Nova Scotia (+8.3%), Saskatchewan (+5.3%) and Québec (+0.3%).

#### **Core Markets**

- In April 2011, the majority of Core Markets rebounded, with the exception of Germany who saw the number of overnight arrivals into Canada fall by 1.4%;
- For the 12<sup>th</sup> consecutive month, France reported an increase in arrivals to Canada, this time up 24.8% to 29.616 visitors:
- In the first four months of 2011, France and Australia were the only two CTC Core Markets to see increases in the total number of trips to Canada, up 7.8% and 4.4% respectively over 2010.

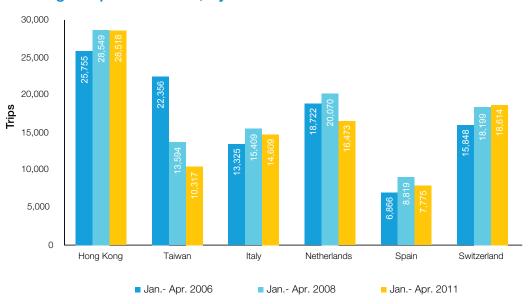
## **Emerging/ Transition Markets**

- In April 2011, Mexico reported a strong gain in arrivals, up 28.2% compared with the same month in 2010. China (+14.0%) and India (+0.3%) also saw improvements in arrivals;
- Year to date April, Japan (-16.7%) and South Korea (-5.1%) were the only Emerging/Transition markets to report overall declines in overnight visitation to Canada, while China (+15.8%) and Brazil (+12.6%) reported improvements in arrivals to Canada;
- In April 2011, Saskatchewan (+49.7%), Newfoundland and Labrador (+31.6%) and Manitoba (+31.0%) reported the strongest increases in arrivals from countries other than the US;
- During the first four months of 2011, Québec (+9.7%) and Ontario (+6.5%) reported increases in overnight international arrivals (from all destinations excluding the US), while Alberta (-21.8%) and British Columbia (-12.2%) saw declines over the same period.

### **Market Watch**

- Year-to-date April 2011, four of the six selected secondary markets posted increases in overnight trip volumes over 2006;
- In the first four months of 2011, Switzerland (+17.5%) posted the most notable increase in arrivals to Canada, followed by Spain (+13.2%), when compared with the same period in 2006;
- Overnight trips from Taiwan and the Netherlands declined relative to the first four months of 2006, down 22.6% and 12.0% respectively.

## Overnight trips to Canada, by selected markets



Note: Statistics Canada preliminary estimates. Source: Statistics Canada, International Travel Survey.

# Competitive review (March 2011)

## International Travel, March 2011 (in thousands)

|                              | Trips To: |                   |               |                   |           |                   |  |
|------------------------------|-----------|-------------------|---------------|-------------------|-----------|-------------------|--|
|                              | Canada    |                   | United States |                   | Australia |                   |  |
| Trips From:                  |           | 11/10<br>% Change |               | 11/10<br>% Change |           | 11/10<br>% Change |  |
| Total International          | 2,105     | -5                | 12,887        | 2                 | 1,538     | 0                 |  |
| United States                | 1,498     | -4                |               |                   | 125       | -2                |  |
| Canada                       |           |                   | 4,573         | 5                 | 38        | -5                |  |
| Core Markets                 |           |                   |               |                   |           |                   |  |
| United Kingdom               | 94        | -13               | 698           | -4                | 189       | -12               |  |
| France                       | 69        | 2                 | 258           | 20                | 25        | -7                |  |
| Germany                      | 34        | -20               | 306           | -12               | 47        | -3                |  |
| Australia                    | 35        | 5                 | 119           | 21                |           |                   |  |
| Emerging/ Transition Markets |           |                   |               |                   |           |                   |  |
| Japan                        | 31        | -18               | 839           | -2                | 93        | -15               |  |
| South Korea                  | 27        | -4                | 267           | 15                | 57        | -3                |  |
| Mexico <sup>1</sup>          | 20        | -5                | 2,902         | -3                |           |                   |  |
| Brazil                       | 16        | 19                | 343           | 29                | 8         | 9                 |  |
| China <sup>2</sup>           | 35        | 17                | 218           | 33                | 180       | 23                |  |
| India                        | 19        | 3                 | 123           | 9                 | 38        | 14                |  |
| Total Key Markets            | 1,877     | -5                | 10,647        | 2                 | 798       | -1                |  |

- Year-to-date March 2011, international travel to Canada fell by 5%, the US reported growth of 2% and total arrivals remained unchanged for Australia over 2010;
- In the first three months of 2011, Australia outperformed both the US and Canada in attracting overnight visitors from India, with a 14% increase in arrivals:
- During the first three months of 2011, the US saw the greatest increase in overnight arrivals from China (+33%), with Australia (+23%) and Canada (+17%) also posting gains from this market;
- For the year, Canada reported a steeper decline in arrivals from Japan (-18%), while the US reported a drop of 2% and arrivals into Australia fell 15%, over the same period in 2010.

Note: Statistics Canada preliminary figures.

Sources: Statistics Canada; Tourism Australia; and ITA, and Office of Travel and Tourism Industries (USA).

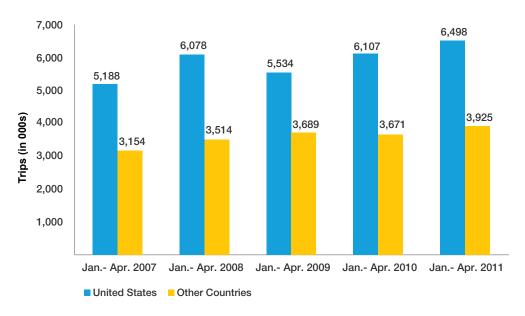
<sup>...</sup> Not applicable or data not available.

<sup>&</sup>lt;sup>1</sup>US figures for Mexico include arrivals to interior only.

<sup>&</sup>lt;sup>2</sup>US figures for China includes Hong Kong, SAR;

## Canadian outbound trips

## Overnight trips by Canadians



Note: Statistics Canada, International Travel Survey.

## Overnight trips by Canadians

|                         | Apr. 2011 | 11/10 Apr.<br>% Change | Jan Apr.<br>2011 | Year-to-date<br>% Change |
|-------------------------|-----------|------------------------|------------------|--------------------------|
| United States           | 1,925,637 | 8.8                    | 6,498,306        | 6.4                      |
| Other Countries         | 894,350   | 7.7                    | 3,924,524        | 6.9                      |
| Total Trips from Canada | 2,819,987 | 8.5                    | 10,422,830       | 6.6                      |

Note: Statistics Canada preliminary estimates. Source: Statistics Canada, *International Travel Survey*.

- Compared with April 2010, Canadian outbound travel increased by 8.5% to 2.8 million trips;
- This month, there was an 8.8% increase in overnight trips to the US by Canadian residents, while overnight travel to overseas destinations also posted growth with increases of 7.7% for April and a year-to-date increase of 6.9%;
- In the first four months of 2011, Nova Scotia (+34.3%)
  reported the greatest increase in travel to the US,
  while Newfoundland and Labrador (-9.1%) was the
  only province/territory to post a decline compared with
  the same period in 2010;
- From January to April 2011, Québec (+10.9%),
   Ontario (+8.4%) and Alberta (+5.7%) saw increases in the number of residents visiting countries other than the US, while British Columbia (-0.8%) reported a decline.

## Consumer outlook

#### Consumer confidence

- Canada: Consumer confidence rose in April to 87.7 (2002 = 100), an increase of 4 points.
- USA: The Conference Board Consumer Confidence Index®, which had decreased in March, improved in April. The Index now stands at 65.4 (1985=100), up from 63.8 in March.

Sources: Consumer Confidence Index, the Conference Board (USA); and Index of Consumer Confidence, the Conference Board of Canada.

## Accommodations

- In April 2011, the national occupancy rate increased by 0.6 points over the previous year to 56.9%. Prince Edward Island posted the largest increase (+14.2 points) while Newfoundland and Labrador posted the largest decline (-7.1 points);
- Year-to-date April, the national occupancy rate grew by 0.8 points, reaching 54.2%. The Yukon (+7.1 points), Northwest Territories (+6.7 points) and Prince Edward Island (+6.2 points) have reported the greatest growth;
- For April 2011, the national average Daily Rate fell 0.9% to \$119.60. The Northwest Territories, Québec. Alberta, Saskatchewan and British Columbia posted rates higher than the average Daily Rate;
- In the first four months of 2011, the average Revenue per Available Room (RevPAR) was \$65.51, down 2.7%, with Saskatchewan, Alberta, Québec and Manitoba posting rates above the national average.

## Canadian Occupancy Rates, By Province\*

|                       | Apr. 2011 | 11/10 Change^ | JanApr. 2011 | Year-to-date<br>Change^ |
|-----------------------|-----------|---------------|--------------|-------------------------|
| Alberta <sup>1</sup>  | 58.9      | 2.3           | 58.3         | 4.1                     |
| British Columbia      | 56.4      | 1.1           | 51.9         | -4.1                    |
| Saskatchewan          | 68.5      | -0.2          | 64.8         | -1.8                    |
| Manitoba              | 61.3      | -0.6          | 60.3         | 0.5                     |
| Ontario               | 57.2      | 0.0           | 54.1         | 2.0                     |
| Quebec                | 54.2      | 0.6           | 53.5         | 2.1                     |
| New Brunswick         | 48.6      | -1.5          | 46.7         | -0.3                    |
| Nova Scotia           | 55.2      | -1.2          | 51.7         | 0.9                     |
| Newfoundland          | 59.1      | -7.1          | 54.2         | -2.4                    |
| Prince Edward Island  | 46.4      | 14.2          | 40.9         | 6.2                     |
| Northwest Territories | 58.0      | 2.2           | 66.1         | 6.7                     |
| Yukon                 | 76.2      | 13.0          | 72.3         | 7.1                     |
| Canada                | 56.9      | 0.6           | 54.2         | 0.8                     |

<sup>\*</sup> Note: Based on the operating results of 217,161 rooms (unweighted data)

Source: PKF Consulting Inc.

CTC Market Research & Evaluation

<sup>^</sup> Percentage points.

<sup>&</sup>lt;sup>1</sup> Excluding Alberta resorts.