2022 MARKET HIGHLIGHTS | FRANCE



6.2 million French long-haul leisure travellers intend to visit Canada in the next two years.

Market Insights



Accelerated Digitization

The complexities of travel have led the French to adopt new technologies to help them stay organized when visiting a destination. It has also given rise to social platforms, which have become an increasingly important channel for tourism brands to build their presence.



Inflationary Pressures

The inflation rate in France has been increasing and it is expected to continue growing. This financial pressure could offset household savings and trigger price consciousness among French travellers.



Great Outdoors

Against the backdrop of COVID, the French have been drawn to destinations with uncrowded spaces. They are also looking for outdoor activities and offthe-beaten-path destinations, all qualities that Canada is wellpositioned to deliver.

Market Potential¹



Canada's target market 10,820,000



57% are definitely/very likely to visit Canada in the next 2 years



££ 6,167,500

Canada's immediate potential in the next 2 years

Demographics1

Age



Annual Household Income

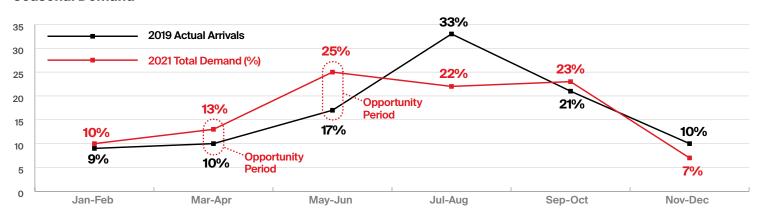
€21,000 or less €21,001 to €30,000 €30,001 to €48,000 €48,001 to €60,000 €60,001 or more



Children



Seasonal Demand^{1,2}



¹ Global Tourism Watch 2021.

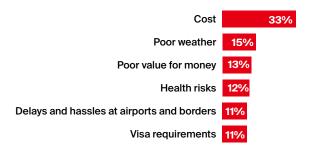
² Statistics Canada, Frontier Counts, 2019.



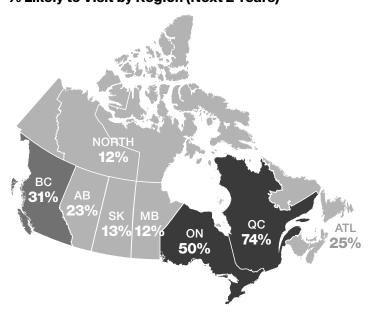
Top Motivators for Future Trip to Canada¹



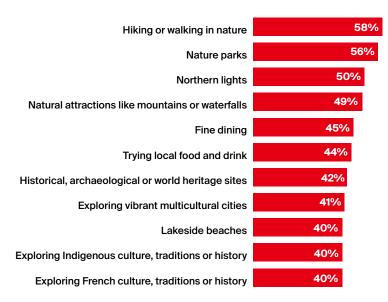
Top Barriers to Canada¹



Travel Consideration by Province, % Likely to Visit by Region (Next 2 Years)¹



Top Activities of Interest for Future Trip to Canada¹

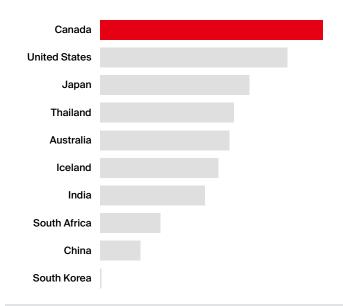


Travel Agent Usage for Future Trip to Canada¹



¹ Global Tourism Watch 2021.

Net Promoter Score (Normalized)¹



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² Statistics Canada, Frontier Counts, 2019.